



Edwin M. Lee, Mayor
Philip A. Ginsburg, General Manager

To: TO ALL POTENTIAL RFP RESPONDENTS:

Date: January 12, 2012

GOLDEN GATE PARK GOLF COURSE REQUEST FOR PROPOSALS AMENDMENT NO. 1

We would like to thank you all for your interest in this RFP process. Contained in this First Amendment are answers to questions asked at the pre-submittal tour held on October 12, 2011 and any I have received in writing since that time as well as important corrects to the RFP. If you require additional information, please email your questions to me at tom.hart@sfgov.org.

A. CORRECTIONS and ADDITIONAL INFORMATION

There are two inconsistent references to required experience and concerning the minimum annual lease payment. In all cases, the minimum acceptable experience in food and beverage is ONE YEAR. In all cases, the annual lease payment should read “Suggested Annual Lease Payment”, not “Minimum Annual Lease Payment”.

IMPORTANT: The due and time for proposals has been changed from 10:00am January 17, 2012 to **1:00pm January 19, 2012**. No proposals will be accepted after that time.

It was pointed out that any capital improvements need to show potential increase in the bottom line – to grow revenue. Although any improvements will be welcomed, only those with a potential for driving revenue will be influential in the scoring of the proposals.

B. QUESTIONS AND ANSWERS

1. Can we put up a temporary storage structure? What is the approval process?

It is possible to do so. The Department must pre-approve the structure and the placement.

2. Is a storage container considered temporary?

The storage containers that are presently onsite are considered temporary. Again, it will be necessary for any proposed storage area to be pre-approved by the Department.

